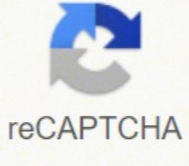




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Scott M. Cutlip Professional Fundraiser Award

Scott M. Cutlip is memorialized with this award in recognition of the influence his ideas had on the early development of fundraising as a career. Better known as a pioneer of public relations education, Cutlip spent 29 years on the faculty of the University of Wisconsin School of Journalism and Mass Communication, where he introduced the study of public relations. In 1952 he co-wrote the first edition of *Effective Public Relations* with Allen H. Center. This important textbook was reissued in its eleventh edition in 2012. Less well known, but equally influential, was his book *Fund Raising in the United States: Its Role in America's Philanthropy*, considered required reading for all fundraisers from its publication in 1965 through the 1990's.

Scott Cutlip Professional Fundraiser Awardees

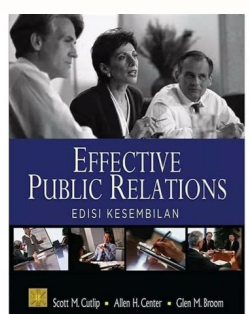
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